



Investor and Bank Membership

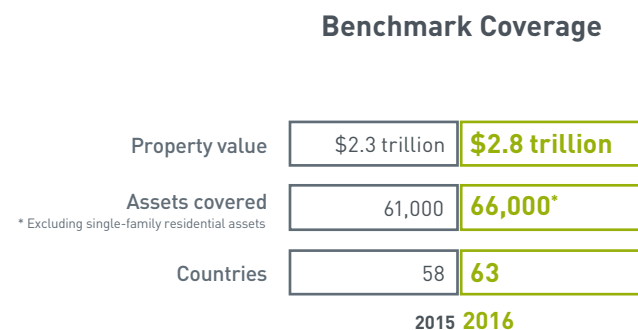
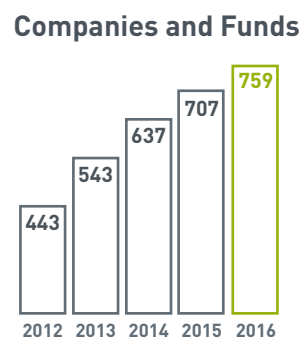
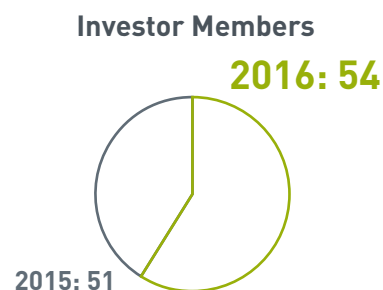
GRESB REAL ESTATE

GRESB is widely recognized as the global standard for portfolio-level ESG benchmarking and reporting in the real asset sector, covering both infrastructure and real estate. Our approach to ESG in the real estate sector includes a broad spectrum of environmental, social and governance (ESG) issues. The dynamic benchmark is based on the annual GRESB Real Estate Assessment which includes seven aspects of ESG, covering the most material ESG issues for our Investor and Bank Members.



Why GRESB

GRESB provides real estate investors and banks with actionable information and the tools they need to accurately monitor and manage the sustainability risks of their portfolios, and to prepare for increasingly rigorous ESG obligations. GRESB focuses on real estate companies and funds as a whole, rather than assessing the performance of individual assets. Investors and banks use the information provided by GRESB to better understand immediate sustainability risks (e.g., flooding, energy efficiency regulations), engage with the management of their investments and lending, and take advantage of sustainability-related investment opportunities.





Investment Considerations

- Are your real estate investments managed productively, efficiently and responsibly?
- Do your investment managers understand environmental, social and governance issues?
- Are you aware of risks and challenges caused by climate change, energy price volatility, water scarcity, changes in environmental legislation and increasingly stringent governance requirements?
- What does the environmental footprint of your real estate investment portfolio look like in terms of energy consumption, greenhouse gas emissions, water usage, and waste streams?
- Are your investment managers and borrowers monitoring tenant/occupier views regarding sustainability issues and are they keeping them informed about steps taken to improve sustainability within the portfolio?
- How does the sustainability performance of your investments vary across different countries, regions and property and investment types?



What GRESB provides

GRESB Real Estate Assessment:

- Provides the basis for systematic reporting, objective scoring and peer benchmarking of ESG management and performance of property companies and funds around the world.
- The process is unique in the ESG space and leads to deep data insights for investors, property companies and investment managers.
- It also includes a Health & Well-being Module, an optional supplement to evaluate and benchmark action to promote health and well-being in commercial buildings.

GRESB Developer Assessment:

- Evaluates the ESG performance of organizations that mainly focus on real estate development activities. It evaluates policies, strategies, and measurable actions related to new construction and major renovation projects.
- Participants receive a Developer Score, which provides them with quantitative insight into the ESG performance of their development activities.

PRODUCTS & SERVICES

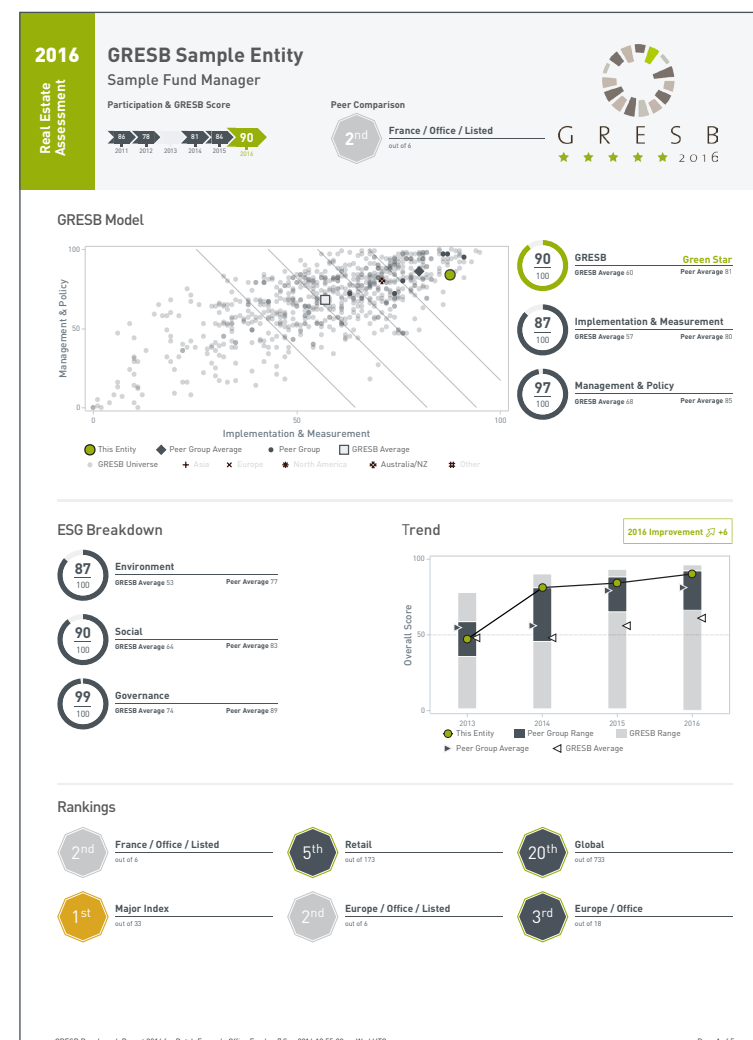
GRESB Benchmark Report – GRESB Investor Members receive access to the detailed Benchmark Reports of their investments. The Benchmark Report contains an indicator-level analysis of ESG performance, both absolute and relative to the entity's peers. It helps to identify best practices, and highlights the entity's strengths and improvement opportunities.

Portfolio Analysis Tool – allows GRESB Investor Members to compare their investment portfolio to a self-selected benchmark, based on region, management style, and property type or infrastructure sector. This online tool provides relevant insight into how each investment contributes to the investment portfolio's aggregated ESG performance. It also provides investors the combined environmental footprint of their real estate investment portfolio.

GRESB Member Portal – GRESB Members have access to GRESB data for all participating entities or investments. Members can view and download individual Assessment and Benchmark Reports via the online GRESB Member Portal.

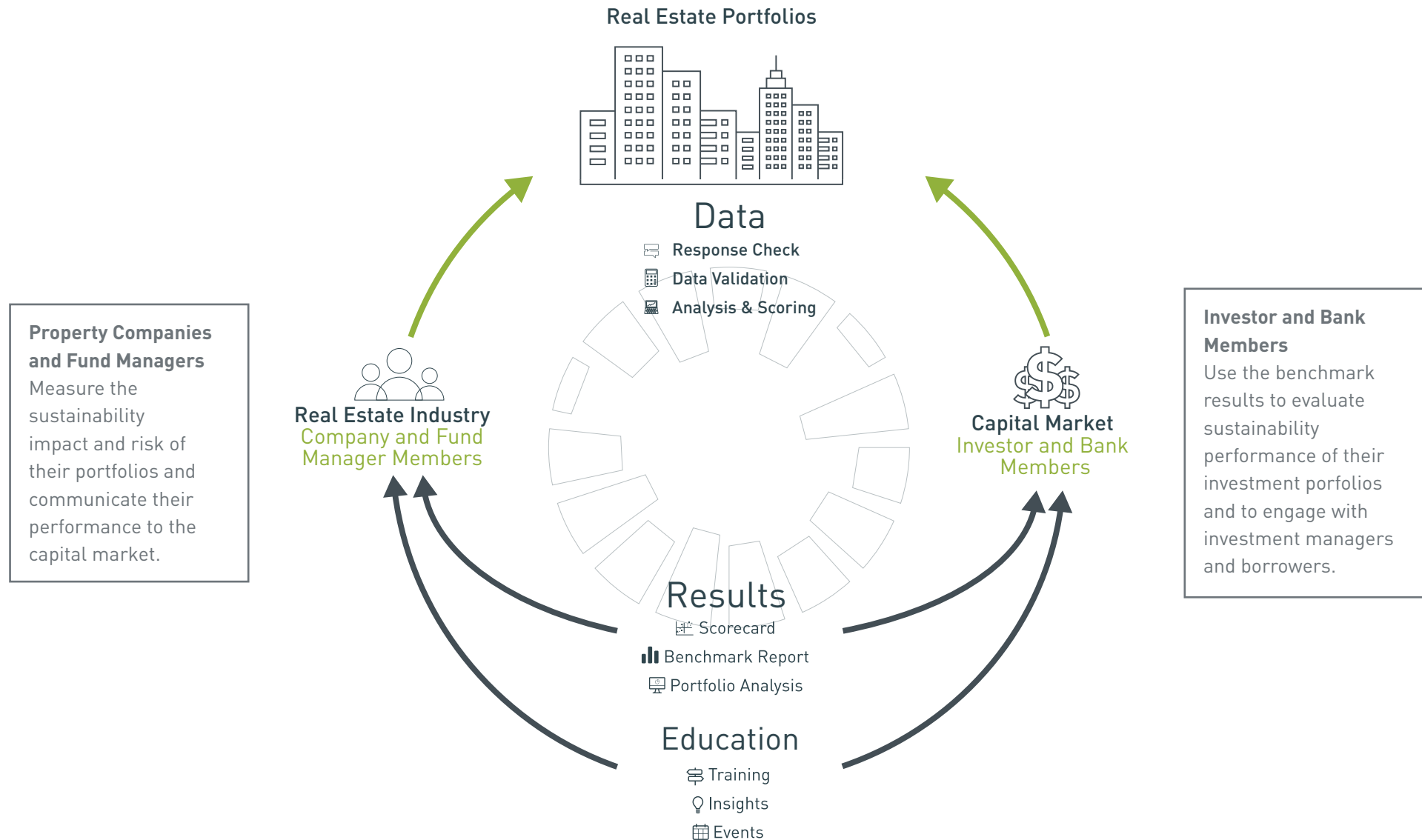


ESG Masterclass - the ESG Masterclass focuses on interpretation of the annual GRESB Real Estate Assessment results and the various reporting and benchmarking tools available to real estate investors, companies and fund managers. The program addresses all material aspects of ESG in real estate investment portfolios as covered by the GRESB Real Estate Assessment. It enables attendees to better understand the benchmark results, how they relate to responsible investment and lending processes, and how to use the results for engagement. The interactive ESG Masterclass also provides case studies from GRESB Investor Members and property companies and funds that participate in the GRESB Real Estate Assessment.



[Download a sample Benchmark Report](#)

GRESB PROCESS & DATA FLOW



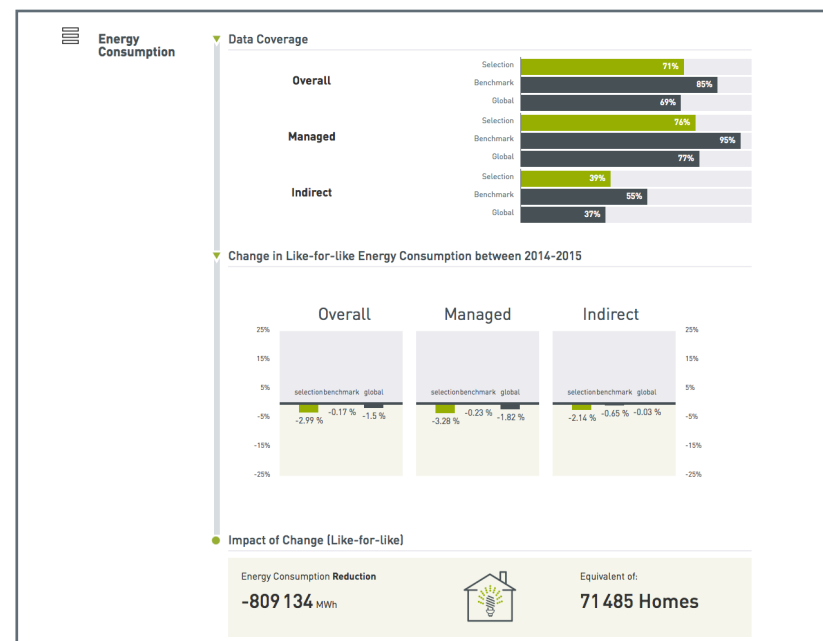
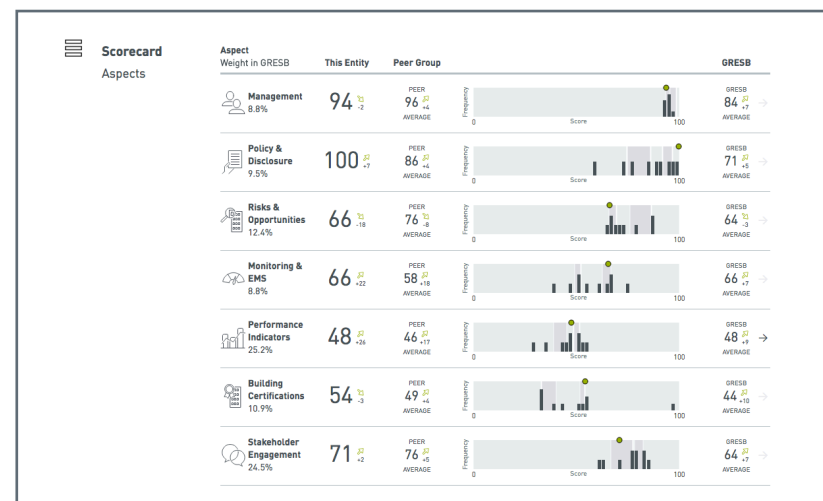
INVESTOR MEMBERSHIP

Benefits

- Access to individual GRESB Real Estate Assessment Results for investments or borrowers. Members can view and download individual participant reports via the GRESB Portal
- Receive valuable insights into the real estate portfolio's sustainability performance through the Portfolio Analysis Tool
- Identify sustainability opportunities and exposure to environmental and social risks
- Obtain access to best in class solution providers to improve sustainability performance
- Participate in a unique collaboration between institutional real estate investors, lenders, managers, industry bodies and associations, and leading academics
- Obtain access to numerous GRESB events and resources, including newsletters, in-depth white papers, website and online benchmark platform
- Contribute to the ongoing improvement of the benchmark Assessment and the Scorecards.

How to become a GRESB member?

- GRESB Investor and Bank Members pay a fee of EUR 5,300 - EUR 10,600 depending on assets under management, and the type of data access
- Contact info@gresb.com, and a GRESB representative in your region will get in touch.



GRESB INVESTOR AND BANK MEMBERS

as of January 2017



Enhance and protect shareholder value by assessing and empowering sustainability practices in the real asset sector.



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